

### American Society of Landscape Architects (ASLA) LA CES PDHs for GLTE 2018

Session Date	Session Time	Session Title	Session Track	Credits & Categories
Monday, Jan. 22, 2018	9:00a-10:20a	The High Line: Elevating the Nature of Modern Landscapes	Landscape Design/Build	1.5 LA CES PDH - HSW
	9:00a-9:50a	Harmonizing Planting with Stone in the Garden	Plants	1 LA CES PDH - HSW
		Tree and Shrub Pests Encountered on a Lansing Neighborhood Walk	Arboriculture, Turf & L. Mgmt	1 LA CES PDH - HSW
	9:00a-10:50a	How to Find and Retain the Best Employees	Shaping Leadership	2 LA CES PDHs
	10:00a-10:50a	Foodscaping: Incorporating Edibles into the Landscape	Plants, Turf & L. Mgmt	1 LA CES PDH - HSW
		An Introduction to Consulting Work	Arboriculture	1 LA CES PDH
	10:30a-11:50a	Principles of Japanese Garden Design	Landscape Design/Build	1.5 LA CES PDH - HSW
	11:00a-11:50a	Decision-Making Time	Arboriculture, Turf & L. Mgmt	1 LA CES PDH
	1:10p-2:00p	Pollinators and Pesticides	Turf & L. Mgmt	1 LA CES PDH - HSW
		Landscape Lighting Design	Landscape Design/Build	1 LA CES PDH - HSW
		Landscape Perennials	Plants	1 LA CES PDH - HSW
		Top 7 Communication Skills for Top Leaders	Shaping Leadership	1 LA CES PDH
	1:10p-3:00p	Michigan Tree Maladies: 2018	Arboriculture	2 LA CES PDHs - HSW
	2:10p-3:00p	Plants for Problem Areas	Plants, Turf & L. Mgmt	1 LA CES PDH - HSW
Creating Breakthrough Customer Service		Shaping Leadership	1 LA CES PDH	
2:10p-4:00p	Could Qualifying and Disqualifying Leads be the Secret to Sales?	Landscape Design/Build	2 LA CES PDHs	
3:10p-4:00p	How to Engage and Motivate Your Green Industry Team	Shaping Leadership	1 LA CES PDH	
Tuesday, Jan. 23, 2018	8:00a-8:50a	The Michigan Green Industry and the Invasive Plant Issue 2018	Arboriculture, Plants	1 LA CES PDH - HSW
		Essential Items for Every Website	Business and Marketing	1 LA CES PDH
		Basic Electrical Troubleshooting	Irrigation	1 LA CES PDH - HSW
	8:00a-9:50a	Understanding the Essential Layers of Living Landscapes	Landscape Design/Build	2 LA CES PDHs - HSW
	9:00a-9:50a	New Plant Introductions Worth Your While!	Plants	1 LA CES PDH - HSW
		Smart Irrigation Revolution	Irrigation	1 LA CES PDH - HSW
		The Hemlock Woolly Adelgid Situation in Michigan: What We Are Learning	Retail, Business and Marketing	1 LA CES PDH - HSW
	3:15p-4:05p	Designing and Caring for the Living Landscape	Plants, Turf & L. Mgmt	1 LA CES PDH - HSW
		Climate Disruption: How Do Plants Respond as Extremes Become the Norm?	Arboriculture	1 LA CES PDH - HSW
		Leveraging Relationships Through Social Media	Business and Marketing	1 LA CES PDH
		Taking the Irritation Out of Irrigation	Irrigation	1 LA CES PDH - HSW
	4:15p-5:05p	Basic Hydraulics of Irrigation	Irrigation	1 LA CES PDH - HSW
The New ISA Pruning Standard: It's Just Doing What You Say You'll Do		Arboriculture	1 LA CES PDH - HSW	
Next Generation Marketing		Retail, Business and Marketing	1 LA CES PDH	
Wednesday, Jan. 24, 2018	8:00a-8:50a	The Myth of Native Plant Superiority	Arboriculture, Plants	1 LA CES PDH - HSW
		Horticultural Myths: Lessons from Science-Based Gardening	Plants	1 LA CES PDH - HSW
		Tree Risk Assessment: Improving the Art and Science of Arboriculture	Arboriculture	1 LA CES PDH - HSW
	3:00p-4:00p	Booming Business! Take Your Designs, Installs, and Maintenance to the Next Level	Outdoor Living Spaces, Plants, Retail	1 LA CES PDH